Total

| | | Current Period | | Cumulative Period | | | | |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|--------------|-----------------------|
| Program Initiative | Annual kWh Savings | Actual Expenditures | Participants | Annual kWh Savings | Actual Expenditures | Participants | Budget | Actual % of Budget |
| A1a - Residential New Homes & Renovations | 9,027.99 | \$5,769.00 | 4 | 15,233.20 | \$10,343.50 | 16 | \$0.00 | 0.00% |
| A2a - Residential Coordinated Delivery | 1,711.00 | \$7,909.63 | 6 | 15,399.00 | \$97,018.22 | 66 | \$390,786.54 | 24.83% |
| A2b - Residential Conservation Services (RCS) | 0.00 | \$1,316.70 | 6 | 0.00 | \$12,153.19 | 48 | \$46,464.00 | 26.16% |
| A2c - Residential Retail | 2,451.16 | \$39,832.00 | 23 | 5,931.96 | \$216,831.86 | 119 | \$0.00 | 0.00% |
| A2d - Residential Behavior | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| A3i - Residential HEAT Loan | 0.00 | \$2,810.73 | 2 | 0.00 | \$154,044.64 | 39 | \$0.00 | 0.00% |
| Res Subtotal | 13,190.15 | \$57,638.06 | 41.00 | 36,564.16 | \$490,391.41 | 288 | \$437,250.54 | |
| Res % of Total | 73.25% | 96.83% | 87.23% | 31.09% | 90.14% | 87.27% | 53.74% | |
| B1a - Income Eligible Coordinated Delivery | 0.00 | \$0.00 | 0 | 3,622.00 | \$4,718.09 | 7 | \$161,820.15 | 2.92% |
| IE Subtotal | 0.00 | \$0.00 | 0.00 | 3,622.00 | \$4,718.09 | 7 | \$161,820.15 | |
| IE % of Total | 0.00% | 0.00% | 0.00% | 3.08% | 0.87% | 2.12% | 19.89% | |
| C1a - C&I New Buildings & Major Renovations | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C1a - C&I New Buildings & Major Renovations – Municipal | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C2a - C&I Existing Building Retrofit | 1,005.00 | \$782.00 | 3 | 14,838.39 | \$13,934.05 | 15 | \$214,586.84 | 6.49% |
| C2a - C&I Existing Building Retrofit - Municipal | 0.00 | \$0.00 | 0 | 11,911.12 | \$11,272.50 | 2 | \$0.00 | 0.00% |
| C2b - C&I New & Replacement Equipment | 3,811.40 | \$1,103.00 | 3 | 50,658.35 | \$23,725.44 | 18 | \$0.00 | 0.00% |
| C&I Subtotal | 4,816.40 | \$1,885.00 | 6.00 | 77,407.86 | \$48,931.99 | 35 | \$214,586.84 | |
| C&I % of Total | 26.75% | 3.17% | 12.77% | 65.83% | 8.99% | 10.61% | 26.37% | |

47

117,594.03

\$544,041.49

330

\$813,657.53

\$59,523.06

18,006.55